# Jayaraj K

## **Supply Chain & SAP Ariba Professional**













m www.linkedin.com/in/Jayaraj-k/

## **Profile Summary:**

Associate Manager and SAP Ariba Senior Consultant @ HARMAN International, Certified SAP Ariba Procurement and Supplier Management Professional. Dedicated and results-oriented professional with a strategic and outcomes-focused mindset, and proven experience in delivering supply chain digital transformation projects by leading global teams to accomplish business results with technology and automation excellence.

**Skill Sets:** 

SAP Ariba : Ariba Downstream & Upstream | E2E Implementation | Ariba B&I | Approval rule configuration & automation | SLP

Supplier Management | Ariba Sourcing RFx | Ariba Contracts | Ariba Network | Templates Management.

SAP ERP : Digital Transformation Project Management | SAP MM Knowledge | SPRO | Tcodes | SQVI Query | GRC | SAP Roles.

Project Management: Digital Transformation Project Management | SharePoint including configuration | JIRA.

: QlikView | Qlik Sense | Dashboards & KPI developments | Computing and structuring data | Ariba and SAP reports. **Analytical Tools** Automation : RPA BOT process development | RPA BOT PR & suppliers request auto approval | auto report generation and delivery

**Process** : Process ownership and gap analysis | Recommendations to process change per Audit needs.

**Audits** : Handling Internal and external financial and certification audits.

## **Professional Summary:**

- Proficient in supply chain management with 13 years of experience in peer-to-peer transactions.
- Managing digital transformation, implementation programs at Harman for 7 years, including workshops, requirements gathering, fitgap analysis, design, developing UAT scripts, defect management, cutover activities, and hyper care support.
- Led the procurement team and cross functional teams driving E2E implementation of Ariba B&I, Guided Buying, catalog management and catalog views, limit order, SLP, and strategic sourcing RFx (sourcing and guided sourcing projects).
- Expertise in requisition approval configuration with multistage automatic approval files replication.
- Setting up GR process for goods on quantity, services on amount and central receiving for plant setup.
- Expertise in Ariba downstream & upstream modules, E2E implementations & strategic sourcing RFx.
- Competence in managing Ariba templates, including personalized, commodity, and region-specific templates, document creation, task organization, approval workflows, and team member rules.
- Template management of supplier requests, registrations, qualifications, preferred suppliers, modular questionnaires, sourcing requests, sourcing projects including guided sourcing and contracts.
- Adhering to best practices for SAP Ariba configuration and data management.
- SharePoint and JIRA for project management, including setup for SIT, UAT, defects & hyper care support.
- Developed RPA BOT procedures to automate PR approval, supplier request approval, report extraction from Qlik Sense and report delivery to specific users, resulting in 20% reduction in daily efforts.
- Led the development and delivery of Qlik sense analytical dashboards and KPIs for procurement, business users, and management, resulting in reduced dependency and instant data availability.
- Capability to learn and implement new technology in supply chain processes.
- Excellent communication, collaboration with cross-functional teams & global stakeholders, organizing meetings, actively listening, and taking ownership.

## **Work Experience:**

Harman International Industries, Bengaluru (Mar-11 - Present)

Associate Manager & SAP Ariba Senior Consultant from March 2019 till date.

- Successfully implemented E2E Ariba B&I with guided buying module for 80+ Harman companies internationally, ensuring compliance with existing processes and controls. Created 1400 UAT test scripts and led UAT completion with over 60 worldwide testers involved, making consistent weekly progress on project schedules, and delivering a few non-Ariba standard adaptations within the go-live period.
- Implemented 4 stage automated approval files upload into Ariba, resulting in a 24-fold increase in approval files upload cycle times.
- Developed a complete new approval node for requisitions, resulting in a 60% reduction in average approval cycle time from serial to parallel. Conducted the UAT with global procurement and finance stakeholders.
- Successfully implemented new custom field packs for Ariba feature enhancements based on business needs through SAP shop orders.
- Assisted with supplier enablement and catalog configuration for internal use.
- Led Ariba SLP, SPM, and MDG implementations with strong business process and supplier management requirements.
- Implemented Limit order feature in Ariba for tenure-based service purchase orders.
- Evaluated existing strategic sourcing experience in comparison to Ariba sourcing request, sourcing project and guided sourcing creation including benefits, latest industry trends and Ariba license roles need and cost benefit.

- Implemented both sourcing request for end users and guided sourcing for category managers which resulted in 150% increase in strategic sourcing using RFx methods and reduction of 80% on licensed roles cost.
- Implemented duplicate vendor reporting in ECC & duplicate vendor cleansing CR in MDG which improved operational efficiency and reduced AP efforts by 5%.
- Developed and used Qlik Sense for various report needs. A specific project was created to report suppliers who had not been extended to the PO company code, which included automated daily emails triggering requesters to initiate supplier extensions.
- Collaborated with global, finance, and business leadership teams, handled escalations, and handled financial and certification audits.

#### **Senior Purchase Executive:**

#### Jan 2015 to April 2016:

Engaged in sourcing and negotiation of IT hardware, software, services & renewals, contract management with spend of \$15mn.

#### April 2016 to Feb 2017:

- Lead Professional services category for US and Europe region and handled subcontractor hiring process for new hires & extensions for Europe & US.
- Managed master agreements and SOWs, worked with legal team for any changes or for supplier template with achieved average TAT of 5 days vs global avg. TAT of 8 days.
- Managed External Audits, ISO 9001 & 27000.

#### March 2017 to March 2019:

- Moved to technical consultant role, participated in integration of P2P process to SAP ERP & SRM with UAT and supplier's data migration.
- Lead the development of few entity level PO layouts in SAP for India need with new tax regime GST terms incorporated in PO layout.
- Dealt developments of new tax regime GST, consolidated suppliers and added 50 plus existing suppliers with new vendor codes.
- Involved in Ariba B&I module tool demo and evaluation of requisition process, collaboration, created test PRs, tested users and roles assignment which helped to relate existing processes in the workshop, requirements gathering, fit-gap analysis and design, UAT test scripts development.

#### **Purchase Executive:**

## March 2011 to Dec 2014:

- Engaged in sourcing and negotiation of IT capex investments, software, services & renewals, contract management & renewals for India, US and UK with spend of \$15mn.
- Involved in development of new procurement tool implementation with integration to Microsoft Dynamics 2009.

## **Certifications:**

- Certified SAP Ariba Procurement 2023
- Certified SAP Ariba Supplier Management 2023
- > Leadership: Practical Leadership Skills 2022

## **Rewards and Recognition:**

- Aditi Technologies (Harman): Start of the quarter.
- Symphony Teleca (Harman): Best performer of the year.
- > Harman: Cash award from Harman global president for Ariba B&I successful implementation.
- ➤ Harman: Many BeBrilliant points awards from peers and cross functional teams.

## **Education:**

- Pre-university in PCMB Govt. Science College.
- Diploma in Electronics & Communication from SVK Polytechnic, State Board of Technical Education

#### **Personal Information:**

Father name : Kempanna Name : Jayaraj T K Date of Birth : 13/01/1983 : Indian Nationality Marital Status : Married  $\triangleright$ PAN : AIVPJ0349Q PASPORT : S6301416  $\triangleright$ Contact no : +919845943189

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