# Sachin Kaushik

# PROFILE

Experienced and energetic Marketing automation expert with over seven years of experience effectively managing marketing projects from conception to completion.

I am a competent and dynamic learner with a solid foundation in many Marketing tools such as HubSpot, Marketo for lead generation and campaign management etc.

# ADDRESS

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Mahipalpur

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# PHONE

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# EMAIL

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# EXPERIENCE

AUG 2022 - PRESENT Lead Marketing Automation | Micronetbd | Remote

### About company

Micronetbd is a US based marketing agency focuses on marketing architecture. I am responsible for leading a team of 6 people to complete the client's requirement and ensuring the level of quality work.

# Job Profile:

- Create various types of campaign like nurture, webinar, email, and tradeshow.
- Lead weekly client meeting and client point of contact.
- Ensuring the quality of work without any error
- Responsible for overseeing and implementing marketing automation strategies.
- Work closely with marketing team to develop and execute automated marketing programs.
- Work with client to review the scoring and lead lifecycle campaigns.
- Collaborate with cross function teams such as content and design team.
- Training and support for internal resources.

# March 2019 - Aug 2022

# Sr. Marketing Automation Expert | Zscaler infotech | Mohali

### About company

Zscaler is a growing company in cloud information security. I was responsible for creating campaign for United States region.

Job Profile:

- Work with internal stakeholders to create campaigns.
- Creating reports and dashboards to optimize the campaigns.

- Work with Product marketing team to lay down marketing plan for any upcoming product feature.
- Setup and launch C-level/leadership webinars and email campaigns.
- Ensuring the marketing campaigns are executed within TAT and as per the corp guidelines.
- Take part in data hygiene strategies and implementation.
- Create reports to optimize marketing efforts.

### JAN 2017 - NOV 2018

### Senior Campaign Analyst | Wunderman International | Gurgaon

### About Company:

Wunderman International is a marketing consulting service provider. I was responsible for creating and launching marketing campaigns for the US and LATAM region.

Job Profile:

- Creating and launching diverse types of campaigns like webinar, email.
- Creating marketing assets like landing page, emails, and automation setup.
- Perform RCA for non-performing campaign.
- Understanding requirement of marketer and provide them solution through Marketo features.
- Cascading the weekly meeting update from Global team.

### **CERTIFICATIONS**

### Completed Digital Marketing Course from Digital Vidya

Jan 2015 - March 2015

Completed Digital Marketing Course from Digital Vidya.

### Inbound Marketing and HubSpot Software Certifications

Jan 2016 - Jan 2017

Completed Inbound Marketing and HubSpot Software certifications.

### Marketo Expert Certification

Jan 2018 - Jan 2020

Completed Marketo Expert certification in 2018.

### MARKETING TOOL EXPERIENCE

Over the period, I have worked on various marketing tools:

- Marketo: A well-known marketing automation platform
- HubSpot: A well-known Inbound Marketing platform
- Salesforce: A reputed CRM platform
- On24: for hosting webinars
- Klaviyo: for email marketing

# **EDUCATION**

# BA from MBU (Manav Bharti University)

March 2009 - March 2012

I completed a Bachelor of Arts from MBU in 2012.

# Senior Seconder School from Haryana Board

Jan 2003 - Jan 2004

I completed Senior Seconding education from Haryana board in 2004.

# DECLARATION

I hereby declare that the particulars given above are true to the best of my knowledge.