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Kunal Kumar

As a seasoned IT professional, Kunal is known for my expertise leading corporate technical vision and strategic direction, leveraging business and technical acumen to generate solutions for complex issues. Experienced as Enterprise and Solution Architect having 22 plus years of experience / Engineer for AI/ ML, Cyber Security, Cloud Computing platforms and helped customers in blueprint workshop, enterprise architecture. Expertise in System architecture, Development, integration, interfaces, banking gateways API's. Implemented multiple global projects comprising greenfield, brown field, blue field and data governance, cloud implementation and cyber security. Let multiple engagements with external stakeholders, SOCs, Audits, compliance, governance risks and compliance. Building COE initiative for NOC, SOC, 5G, zero 2040, EV, automation, robotics, industry 4.0 and IOT. Lead API based Digital Transformation using Salesforce / MuleSoft.

Executive Profile

- Experienced in design, development, and implementation of various solutions in Java, J2ee technology over Cloud Infrastructure based on the Application, Business, Security, and Project requirements.
- Lead teams across geographies to deliver projects in J2ee and advanced technology which includes AI/ ML, python and r language.
- High calibre in creating, developing and executing innovative project plans and product strategies together with designing, consolidating and improving organizational processes to generate business for accelerated growth.
- Defined delivery & integration strategies in line with corporate technical vision leveraging business and technical acumen to generate solutions for complex issues.
- Fuelling innovative business ideas and steering the executive team through profitable investment decisions.
- Building and organizing global teams for sustained results and developing talent to realize potential.
- Experience in Capacity Planning, Performance monitoring, Analysis, Tuning. Operation management which involves event, incident, security, and log.
- Worked extensively in technologies like Full Stack, MERN, MEAN Stack, JAXB, StAX, JDOM, dot Net (MVC Architecture), Microservices, springs and hibernate. Also have working experience with integration tools like MuleSoft & HL7 FHIR.
- Good quality and Information Security management exposure.
- Domain knowledge primarily BFSI, Health Tech, ED Tech, E Commerce.

Core Competencies

- Interpret & Translate requirements to products
- Create, validate, refine models
- Product Design
- Full Project Scope Experience
- Commercial management
- Project Financial management
- Life cycle perspective.
- Maintaining delivery momentum
- Project & Program Planning and management.
- Communication Management
- knowledge of engineering principles and procedures
- Strong analytical and problem-solving skills
- Strong leadership skills
- Analytical and problem-solving skills.

Soft Skills

- Communicator / Collaborator
- Flexibility
- Empowerment
- Problem Solver
- Decision Maker

Project Brief

1. Health Tech / Pharma

- a. Inventia Healthcare Limited - Digital Transformation initiatives to integrate their legacy systems using API let integration strategy (MuleSoft).
- b. Glenmark Pharma – contact centre widget projects.
- c. Krypton Remedies – Multi-lingual Biometric Bot implementation
- d. Sahyadri Hospitals (Pune) – Implemented sTrack, which worked as project management tool for their field staff.
- e. My Medics – Overall healthcare application, to manage patients. Health ERP.

2. Education Tech

5. BFSI

- a. Asset Management System – Have worked over asset management system as a application development architect.
- b. LOS / LMS / Collections – Worked intensively over product, project and implementation of Mortgage solutions to the leading banks like ABN/ RBS, IDFC, IDBI Home finance, Kotak Mahindra Bank, Scope International, ING Vysya Security Bank Philippines, Housing Authority Fiji, Seylan & Hatton

- a. Learning platform – Development and implementation of Learning platform (project Dheekosh for Pawar Public Schools, Mumbai, Pune)
 - b. School ERP - Development and implementation of ERP Project named as School Easy for Pawar Public Schools.
- 3. E Commerce**
- a. Coldman Fresh/ Vivre /Ghurka – Development & Delivery of eCommerce platform for Coldman logistics. Including order & delivery management platform.
- 4. ERP / CRM**
- a. Port ERP – did development and implementation of port ERP at Haldia port
 - b. Construction ERP – Development of construction ERP for L&T ECC, Chennai to integrate their multiple sites.
 - c. Oracle HCM implementation program across regions.

- National Bank Sri Lanka, Ikano bank Germany, SCB Pan Africa.
- c. Integration projects – worked over multiple integration projects over Indus mortgage solutions with Equifax, TransUnion, and Experian, Newgen DMS. Also worked over Tibco integration at IDFC bank with Indus solutions.
- d. Digital banking project – worked upon many projects at ABN/ RBS bank including pre account opening workflow. Customer Deduplication identification projects, doorstep banking process flow project development etc.
- e. Digital transformation – Oakwood Bank Texas, implemented digital initiatives to integrate their legacy system and present meaningful data to management from data which was working in silos.

Education

1995 – 1998

Masters Of Computer Application, Magadh University – Bodh Gaya, Br

- Marks Percentage - 67.37 %

1992 – 1998

Bachelor Of Computer Application, Magadh University – Bodh Gaya, Br

- Marks Percentage: 59.33%

2022 –2023

Executive Program in Advance Marketing Management, Indian Institute of Management, Indore, MP

- Marks CGPA: 3.03 (B)

Career Timeline



Tata Motors Finance

Yuj Systems

Indus Software

Microline India

Navomi Inc.

Mastek Limited

(Apr,2000 – Mar, 2005)

(Apr,2005 – Jun, 2006)

(Jul,2006 – Dec, 2015)

(Apr,2016 – Mar, 2022)

(Mar,2022 – Mar, 2023)

(Apr,2023 – Present)

Professional Highlights

Mastek

Program Management

- Creating and implementing program plans and schedules
- Managing workforce and resource allocation across Projects
- Identifying and mitigating potential risks and challenges across projects

April, 2023 - Present

- Communicating and collaborating with program stakeholders
- Assessing a program's pros and cons
- Coordinating with vendors related to the program
- Supervising project managers and monitoring progress

Navomi Cloud Solutions, Hyderabad

March, 2022 – March, 2023

Country Manager/ Enterprise Architect & Delivery

- Responsible for managing Indian team deliveries, project plans, Budgets, Profitability, forecasting.
- Responsible for empowering businesses with solid understanding of the digital and technology ecosystem, deeply analytical and data driven with strong understanding of technologies supporting impactful product implementations, digital marketing and social media efforts, including artificial intelligence, big data, robotic process automation and digital transformation.
- Delivered solutions to customers which includes intelligent biometric enabled Bots, written in Python language.
- Designing new processes to improve quality or increase productivity or profitability.
- Managing development and maintenance initiatives of deliverables having varying size, duration, complexity, and underlying technologies.
- Strategic planning and management of Information technology projects to support and promote the growth and competitiveness of the firm.

Microline India Private Limited, Pune

April, 2016 – March, 2022

Chief Operating Officer, Global Delivery Head

- Delivery of an intelligent ecommerce platform to customers to quickly market their offering during COVID time.
- Team performance - Skyrocketed staff retention by + 90% by infusing the clear project/ product direction. Proposed and hired key positions to head product roadmap and strategy.
- Amplified infrastructure availability to 99.99% by revamping existing architecture, implementing incident management and rolling out quality improvement processes.
- Managed multiple programs to deliver customer requirements in India & globally.
- Designed and deployed a state-of-the-art Business Continuity Centre including a Data Centre enabling high availability.
- Private cloud strategy implementation- saved 35% of infrastructure operating costs by implementation of Hybrid cloud as an IaaS.
- Partnering with business sponsors to identify needs and opportunities. Defining project scope and objectives.
- Strategic planning and management of Information technology projects to support and promote the growth and competitiveness of the firm.
- Transformation of IT organizations to promote value delivered and increase operating efficiency.
- Managed Annual IT Budgets and P&L.

R Systems International Limited (Indus Software), Pune

July 2006 – December 2015

Senior Project Manager, Global Deliveries

- Strategic Innovation for the optimal customer experience - Recharged customer experience, winning many projects approval by deploying product and customizations.
- Boosted the success of production deployment by establishing a technical architecture governance board.
- Post mortem process for release failures helped to slash failures by 45%.
- Global incident response solution to speed up response by 60%.
- Global Reach - Implemented company product and services across many customers across the globe.
- Support Strategy - Headed the Global support team, done many process refinements to achieve the service & response excellence.
- Define strategic and operational objectives for project design, development, delivery, and implementation and provide techno functional project & program management.
- Collaborate with internal and external stakeholders to define and document the scope and requirements of various projects, products & implementation solutions.
- Identify alternatives as they relate to performance, cost and risk.
- Align solutions with defined process & customer satisfaction. Identify and define support CSFs, KPIs, and SLAs as well as perform process assessments.
- Coordinate, deliver and integrate recommended solutions as well as assess risks and performance.

- Provide technical solutions support to the sales force in order to ensure that proposed solutions are accurate and achievable. Provide managing overview to assigned resources including periodic and annual reviews.

Previous Experiences

- April 2005 – June 2006, Yuj Systems Private Limited, Navi Mumbai as a Project Manager.
- April 2000 – March 2005, Tata Motors Finance Limited, Mumbai as a Application Development Architect.

Domain Experience

- BFSI
- Health Tech
- Edu Tech
- E Commerce
- Telecom
- ERP / CRM's

Licenses & Certifications

- [Certified Scrum Master® from Scrum Alliance](#) - 100%
- [Program Management Foundations](#)
- [Digital Competition in Financial Services from Copenhagen Business School](#)- 94.17%
- [FinTech and the Transformation in Financial Services from Copenhagen Business School](#) - 81.61%
- [Innovation Strategy: Developing Your Fintech strategy from Copenhagen Business School](#)- 94.68%
- [FinTech and the Transformation in Financial Services from Copenhagen Business School](#) - 81.60%
- [Oracle Cloud Infrastructure Foundations](#)

Published Articles

- [User Licenses in Software and the Impact of its Limitations on Your Business](#). Published on May 12, 2022.
- [How to Know Your Ideal Customer?](#) Published on May 12, 2022
- [CRM Integration – How to Ensure CRM Integration in Your Business?](#) Published on May 31, 2022
- [Artificial Intelligence- the wave of the future and how it can transform your business](#). Published on November 3, 2022
- [How to Know Your Ideal Customer? Published](#) on November 3, 2022
- [Real-Time Business Intelligence: What the Global Market Looks Like?](#) Published on November 9, 2022
- [How Do Connecting Apps Give You a Competitive Advantage Over Other Companies?](#) - Published on November 10, 2022
- [What is Data Silo and How is it Breaking Your Business Operations?](#) Published on November 16, 2022
- [Integration Strategy](#). Published on December 14, 2022
- [Digital Transformation- Its Importance & How It Impacts Your Business](#) - Published on December 15, 2022
- [How Neuroscience can enhance your Project Management](#) - Published on May 25, 2023

Interest

Teaching students and youth on topics related to Effective Communications, Financial Planning, Career guidance, Empowerment, Personality Development, Cloud and Digital Transformation.

Social Responsibility

Participated in teaching underprivileged street children's and orphans in India.