Ramesh Bhardwaj

**CarrierObjective**

* To work with an organization of repute that provision mesimple growth as a professional and as an individual Dedicated management professional possessing knowledge of the sales cycle process.

# WorkHistory

 ***Fenway pharmaceuticals as a AREA SALES MANAGER***

 ***7/03/2023 to till present.***

* Develops and executes marketing plans and programs.
* To ensure the profit growth and expansion of dealership products and/or services.
* Managing all tangible and intangible aspects of the brand through the supply chain
* ***Monthly Marketing budget reporting***
* ***Reporting to Managing Director***

## AryanWellnessPvt.Ltd.As A Area Sales Manager (Faridabad Palwal&Hodal)

*15/03/2020 to 6/03/2023*

* Manage Supply chain
* Account Receivable
* Market Penetration
* Manage Relationship with Clients
* Handling 3Locations (Faridabad Palwal &Hodal)
* Dealing with 700+Retailers in a Month.
* Responsible for more than 5 Cr .Business in a Financial Year.

## Piyush Sales

* As Sales Executive In Vodafone From July 2016 to Febrauary2020
* LeadGeneration,matchedTargets,FollowAll Online, Offline Leads & Convert in to Sales, Reporting,Promotional Activity,MaintainClientRelationships.Rameshbhardwaj91@gmai.com 9050223422

 VPO-Teekri Brahman

Palwal,

Haryana-121102

# Skills

* Relationship building
* Products and services
* Accountservicingskills
* Supply Chain Management
* Business development
* Sales reporting
* Self-motivated

# Education

## MBA finance & Marketing From maharshi Dayanand University in 2016.

Graduation In BBA from Maharshi Dayanand university Rohtak in 2014.

* 12th Passed from HBSE Board in 2009
* 10th passed from HBSE Board in 2007.