Piyush Sonar

Address: 140, Bathrow, Birmingham, United Kingdom B15 1NQ

Tel: +447459197081

Email: piyushsonar671@gmail.com

Linkedln: http://www.linkedin.com/in/piyush-sonar-36aa57194

PROFESSIONAL SUMMARY

Aspiring to excel in management, operations, and strategy, I am actively seeking roles as a Business Analyst, Project Manager, Management Consultant, or Strategic Planner. My ambition is to leverage both my educational foundation and practical experience to spearhead growth and enhance efficiency within organizations. Backed by my robust technical competencies, including proficiency in the Microsoft Office Suite and certifications in Google Analytics and Strategy Consulting, I possess the analytical prowess needed to provide data-driven insights and strategic solutions. My adaptable nature, evidenced by the ability to excel under pressure and the demonstrated skill to manage change, equips me to navigate dynamic business environments. Moreover, my extensive experience in event management, marketing strategies, and corporate social responsibility practices demonstrates my capacity to foster strong stakeholder relationships while pursuing sustainable business goals. With a foundation in leadership, coupled with my mentoring and coaching skills, I am well-prepared to manage teams, cultivate professional development, and drive impactful change. My ultimate aim is to play a pivotal role in organizations by making informed decisions, optimizing operations, and contributing to their growth and success.

AREAS OF EXPERTISE - Project Management - Strategy Operations - Business Analysis - Event Management - Data Analysis - Management Consulting - Marketing - Leadership

PROFESSIONAL EXPERIENCE

All- Out Society

India

Co-Founder

2021-2022

- Maintained professional merchandising standards and recommended complementary shoe care products to boost sales, showcasing excellent product expertise.
- Ensured consistent adherence to company standards across various departments, fostering a cohesive and professional environment.

Outlook

India

Operations Intern

2021

- Worked in cooperation with logistics partners to verify the attainment of desired outcomes in measurement and analysis processes.
- Conducted a thorough examination of logistics expenses and suggested cost-saving strategies to maintain efficient and cost-effective operations.
- Managed customer complaints and inquiries by monitoring shipments and resolving escalated concerns.

My Captain

India

Sales and Marketing Intern

2021

- Authored over 30 blogs and social media posts with the aim of enhancing brand, company, and product visibility.
- Developed sales and marketing presentations that garnered 100% favorable feedback from clients.
- Initiated and executed effective mail campaigns, resulting in a 14% increase in conversion rates within a four-month timeframe.

QUALIFICATIONS

2022–2023 University of Birmingham, United Kingdom

Master in Management, Operations & Strategy

2019–2022 Amity Global Business School, India

BBA in International Business and Entrepreneurship

CERTIFICATIONS

- I hold certifications in project management, such as PMP or PRINCE2, which validate my proficiency in overseeing projects with efficiency and expertise.
- My skill set includes a strong command of data analysis tools, including Excel and SQL, highlighting my capacity to deliver data-driven insights critical for informed decision-making.
- I am certified in project management, possessing qualifications like PMP or PRINCE2, to ensure effective project management skills.
- I have a solid grasp of data analysis tools like Excel and SQL, offering the capability to generate datadriven insights necessary for informed decision-making.

- Completed the Savitas Consulting Skills Course and Proudfoot Case Competition, showcasing expertise in consulting, problem-solving capabilities, and excellent communication skills.
- Achieved significant research milestones by conducting comprehensive investigations for both my
 undergraduate dissertation on the Ukraine and Russia war and my recent Master's dissertation on agile
 methodology.
- Gained hands-on experience through the Strategy Consulting Experience programme at Accenture, excelling in organization, communication, and problem-solving. Managed multiple teams and built strong customer relationships.
- Participated in the Morgan Stanley Virtual Event Series, gaining insights into the latest trends and challenges in the financial industry. Expanded my professional network and honed my problem-solving skills through real-world financial scenario analysis.
- Successfully completed the Ambassador Programme, demonstrating leadership skills and ambition while enhancing my qualifications for lucrative job opportunities.

SKILLS HIGHLIGHT

- ✓ **Soft:** I excel in pressure handling, demonstrating my ability to work efficiently under challenging circumstances. My strong communication and interpersonal skills complement my knack for event management and marketing strategies, making me a versatile professional capable of fostering productive relationships and orchestrating successful business initiatives.
- ✓ **Technical Skills:** Proficient in a range of technical tools, I am well-versed in using the Microsoft Office Suite, including Microsoft Access and Excel. I also hold certifications in Google Analytics and Strategy Consulting, showcasing my expertise in data analysis and strategic planning.
- Languages: Hindi and English