

Vidushi Singh

Senior Product Specialist

To secure a challenging position that utilizes my years of experience, while allowing me the opportunity to grow professionally. I offer strong interpersonal skills to develop global customer solutions with thought leadership and integrity, excellent interpersonal, oral and written communication and presentation skills, functioning well both independently and collaboratively with an outgoing personality

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Phone: 8076191310

Date of birth: Dec 23, 1996

Nationality: Indian

Experience

Mar 2020 - Present

Senior Product Specialist

BYJUS Bangalore, Karnataka

- Providing academic doubt session to the student also interacted with their parents for weekly progress report discussion.
- Developed repo with the customers by giving them end to end service with proper solution.
- Working on different pilot projects which is based on customers who are not getting proper service.
- Handling queries for each department i.e technical, logistic, finance and cancellation together.

Apr 2019 - Dec 2019

Business Development

Shyam Spectra Pvt Ltd Delhi

- Developing marketing and promotional plans and strategies in compliance with the company's regulations and ethical practices
- Receiving and resolving customers' complaints and escalating to the management whenever necessary to maintain a happy clientele

Jun 2018 - Aug 2018

Sales Associate

IDBI Federal Life Insurance Co.Ltd Delhi

- Developing rapport with customers to build trust and create value through guided buying decisions
- Increasing the company's revenue and profit by providing excellent customer service in line with the established guidelines and policies
- Collaborating with other staff members, including the management team, to implement sales strategies that improve revenues

Jul 2019 - Sep 2019

Campus Ambassador

IIM Bangalore Delhi

Education

Aug 2016 - Jul 2019

BBA (Banking and Insurance)

Maharaja Surajmal Institute Janakpuri, Delhi

Languages

English
Advanced

Hindi
Native

Skills

Problem-Solving

Teamwork

Leadership