



CONTACT ME

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 [LinkedIn](#)

AWARDS

- Employee of the Month - January 2022. Recognized for exceptional performance and contributions.
- Trailhead Adventures
- Award of Best Development lead in GDSC 2021.

HOBBIES

- Playing Cricket
- Watching Movies

KNOWN SALESFORCE CLOUD

- Sales Cloud
- Service Cloud
- CPQ Cloud
- Experience / Community Cloud
- Field Service Lightning
- NPSP Cloud

Harshal Pagar

Salesforce Developer



PROFESSIONAL SUMMARY

3x Certified Salesforce Developer With 2 Years Of Experience Specializing In Salesforce Cloud, Including Sales Cloud, Service Cloud, Cpq Cloud, Community Cloud, And Npsp Cloud. Possesses A Deep Understanding Of Business Processes And Excels In Analyzing Requirements, Optimizing Workflows, And Driving Efficiency Through Salesforce Customization And Integration. Proven Track Record Of Delivering High-Quality Results, Exceeding Expectations, And Contributing To The Achievement Of Organizational Objectives.

WORK EXPERIENCE

Aress Software Solutions, Salesforce Developer

August 2021 - Present

Accomplished Salesforce Developer With A Strong Track Record Of Delivering Successful Projects For Clients From The Usa, Germany, And The Uk. Led The End-To-End Implementation Of Five Salesforce Projects, Ensuring Seamless Integration And Customization To Meet Client Requirements. Successfully Executed Project Plans, Meeting Project Timelines And Budgets While Exceeding Client Expectations. Demonstrated Exceptional Problem-Solving Skills And Attention To Detail, Resulting In The Delivery Of High-Quality Solutions That Enhanced Operational Efficiency And Drove Business Growth For Clients Across International Markets.

- Implemented Npsp Cloud Solutions For A Client Based In The Usa, Focusing On Enhancing Donor Management, Fundraising, And Constituent Relationship Management.
- Worked On Both Configuration And Customization In Salesforce, Tailoring The Platform To Meet The Specific Business Requirements Of The Client.
- Implemented A Full-Fledged Outbound Fund Module For A Client Based In The Usa. Integrated Checkr Background Checks Into The Salesforce System To Enhance The Client's Candidate Background Check Process.
- Implemented Cpq Cloud For A Client, Automating Pricing, Quoting, And Contract Generation Processes. Configured Cpq Cloud For A Client With Complex Pricing Structures, Including Multiple Tiers, Approval Processes, Discounting Structures Contract Generation.S, And Product Bundles
- Streamlined The Deployment Process For A Us-Based Client As A Devops Release Manager, Leveraging The Bluecanvas Devops Tool To Automate And Optimize Release Workflows, Resulting In Faster And More Efficient Deployments.

EDUCATION

Met Institute Of Engineering , Nashik

Bachelor Of Engineering In Information Technology [Cgpa - 7.54]

Acs College ,Nandgaon

Hsc [Percentage - 61.38]

New English School , Nandgaon

Ssc [Percentage - 85.20]

ADMIN SKILLS

- ⦿ Salesforce Lightning Flow, Complex Approval Process, Validation Rule
- ⦿ Complex Formula Field , Security
- ⦿ Data Management
- ⦿ Custom App Development

DEVELOPMENT SKILLS

- ⦿ Visualforce Page , Apex Trigger
- ⦿ Synchronous / Asynchronous Apex
- ⦿ Test Classes , REST Integration
- ⦿ Lightning Web Component

LANGUAGE

- ⦿ Marathi
- ⦿ Hindi
- ⦿ English

EXTRA CURRICULAR

- ⦿ Worked As Web Development Lead At Google Developer Student Club 2021
- ⦿ Represented My College in i2e Competition at Pune university
- ⦿ Successfully Delivered Knowledge on Application of Python to FE year engineer Students

CERTIFICATIONS

- ⦿ Salesforce Administrator
- ⦿ CPQ Specialist
- ⦿ Salesforce Associate

[Click Here To View Certifications](#)

PROJECT SUMMARY

1. Project Name : US based Salesforce Consultant Company Expert in Non-Profit and Educational Services

Cloud : NPSP , Service Cloud

Duration: (5 Months)

Team Size : 2

Role : Salesforce Developer

Description : The project, handled by a team of two developers, involved NPSP implementation, Salesforce configuration, customization, Sharepoint integration, and service cloud implementation. We successfully streamlined processes and data management for non-profit and educational organizations through NPSP implementation. We utilized Salesforce Lightning Flow, approval processes, and Apex triggers , Synchronous / Asynchronous Apex and other declarative stuff to tailor the platform to meet the client's specific requirements. We seamlessly integrated Salesforce with Sharepoint, enabling efficient document management. We Implemented Service cloud to manage cases related to the Grants , Donations in NPSP.

2. Project Name : US based Salesforce Consultant Company

Cloud : Outbound Fund Module , CPQ

Duration: (3 Months)

Team Size : 1

Role : Salesforce Developer

Description : Implemented Outbound Fund Module with Checkr integration for US relocation fund distributor organization, automated fund management and background verification. Automated fund management and tracking for sales transactions, ensuring accurate financial calculations. Integrated Checkr background verification app for seamless candidate screenings during onboarding. Streamlined sales operations and enhanced regulatory compliance for the relocation fund distributor. Implemented CPQ for end another client, automating product configuration, pricing, and quoting processes. Improved efficiency and consistency in sales workflows, resulting in enhanced customer satisfaction.

3. Project Name : German Based Salesforce Consultant Company

Cloud : Sales , Service , CPQ , Experience

Duration: (8 Months)

Team Size : 1

Role : Salesforce Developer

Description : In this project, my role was to develop and manage daily assigned tasks related to Sales, Service, CPQ (Configure, Price, Quote), and Experience Clouds in Salesforce. I worked directly with the end customer, handling project activities and ensuring smooth project execution. The tasks encompassed various aspects, including customization, configuration, and implementation of Salesforce solutions to meet the customer's specific sales and service requirements. By actively engaging with the customer, I facilitated effective project management, addressing their needs and delivering tailored solutions. Throughout the project, my focus was on maximizing the customer's Salesforce experience, enhancing their sales and service processes, and providing comprehensive support to achieve project goals.

4. Project Name : Salesforce Consultant Expert in Service Cloud

Cloud : Service Cloud

Duration: (2 Months)

Team Size : 2

Role : Salesforce Developer and Devops Release Manager

Description : As the Release Manager, my primary responsibility was overseeing the DevOps process. I managed all aspects of the project's deployment lifecycle using the BlueCanvas tool. This included reviewing deployment requests, conducting code reviews, and ensuring the smooth execution of deployments. Additionally, I actively participated in developing Service Cloud tasks assigned to me during the project. By effectively coordinating the DevOps activities and contributing to Service Cloud development, I played a critical role in maintaining a seamless and efficient project workflow.