

Professional Summary:

- ✓ SAP S/4 HANA Certified FICO Finance Consultant handling Finance/ Procurement/ PM roles over 19 years.
- ✓ Sound knowledge of **SAP S/4 HANA Finance** with over an year experience in SAP domain.
- ✓ Good understanding of SAP Finance & Controlling Modules – General Ledger Accounts, New GL, Accounts Receivable, Accounts Payable, Asset Accounting, Cost Center & Internal Order Accounting.
- ✓ IT Project Manager/ Procurement Manager/ Accounts Manager experience with around 18 years in SCM, financial accounting/ closing, people management, logistics, port, risk mitigation, audits, client visits.
- ✓ Corporate MNC experience in domains of maritime accounting, advance payment settlement, payment terms, disbursement accounts, ship supply- P2P, EXIM, third party delegation, contingency management.
- ✓ Experienced in leading cross-functional teams in the roll out, documentation, bottleneck management of configuration/ deployment of in-house ERP software– SHIP PALM V3.
- ✓ Ability to design and develop test plans (test objectives, test cases, test data) for executing unit, integration, system, or acceptance testing to ensure that solution meets business requirements.
- ✓ Engaged in requirement gathering; user stories; system and software testing; bug fixing; use of prototype to avoid missing requirements, ambiguity, contradictions, issue resolution cycles.
- ✓ Effectively handled quotation analysis, cost estimates, budget management, e-invoicing, purchase orders, business negotiations, statutory tax requirements, contracts, strategic planning, logistics etc.
- ✓ Handled both domestic and international arbitration on the verge of commercial litigation, thereby successfully avert major judicial procedures to detain business critical ships on several occasions.
- ✓ Business management experience in FMCG, while nurturing entrepreneurial skills in own family business.
- ✓ Strong oral and written communication skills. Good in Excel, soft skills.
- ✓ Ability to educate & train end-users; both internal and client sides.
- ✓ Maintained new company implementation for FICO S4 HANA; configured document splitting, ledgers, APP, automatic clearing, AUC, dunning; posted GL/ supplier/ customer/ asset transactions.
- ✓ Integration knowledge of SAP FICO with SD & MM. Familiar with US GAAP, INDIA GAAP.

Key Highlights:

- ✓ Tracked and reported key functional metrics- like exorbitant VAT/ clearance cost increasing operational expenses, critical stock up/ quarterly supplies necessity at convenient ports, etc.
- ✓ Completed over 150 vendor audits, 4 DOC audits, built an organized vendor database, met vendors.
- ✓ Successfully closed out legal issues on multiple occasions: once to avoid a multi-million-dollar detention of a ship; later to subjugate a breach of contract claim.
- ✓ Facilitated period end and fiscal year closures through rigorous communication with suppliers.
- ✓ Minimized operational costs both in mitigating unforeseen expenses and by forecasting market trends like bulk purchase and mobilization from surplus zones. Negotiated no show costs- over USD 4000.

- ✓ Planned and expanded the reach of ERP upgradation project from 30 to 90 ships under various DOCs.
- ✓ Handled reallocation of OPEX/ Non-Budget expenses in the managerial statement to maintain reasonable variance in the fiscal year budget. Negotiated credit notes.
- ✓ Drove team to close out open POs from committed cost reports- easing out prefunding from owners.
- ✓ Streamlined timely advance payment closure with mandatory final invoice, against proforma invoice.

Education and Certifications:

- ✓ **Bachelor of Technology (B. Tech)** in Electrical & Electronics Engineering, University of Calicut, 2002.
- ✓ **Certified SAP FICO S/4 HANA** 2021 Finance Associate, 2023
- ✓ IVL Certified SAP FICO Associate, 2023
- ✓ **Certified International Procurement Professional/ Procurement Manager**, IPSCMI, 2021
- ✓ Pursued MS online in Network Engineering, Illinois Institute of Technology, Chicago, US, 2004.

Career path:

– Innoval Digital Solutions, Trivandrum	S/4 FICO Trainee	Oct 2022 till date
– Synergy Marine Group, Chennai	IT Project Manager/ APM	Dec 2021 till date
– Koban Shipping LLC, Dubai	Procurement Expert	Jan 2021 – Oct 2021
– Executive Ship Management, India/S'pore	Associate Manager	Aug 2012 – Dec 2021
– V.V. Arunachala Nadar & CO	Senior Business Associate	Jan 2003 – Aug 2012

Employment Projects:

Role : SAP S/4 HANA FICO Trainee Oct 2022 till date

Company : Innoval Digital Solutions (IVL), Trivandrum

Deliverables :

- ✓ FI-GL: Configuring and customizing of Enterprise Structure, Financial Accounting Global Settings, New General Ledger Accounting
- ✓ Accounts Payable: Configuring and customizing Business Partner, Vendor A/C group, Vendor Master Data, Automatic Payment Program, House Bank customization
- ✓ Accounts Receivable: Configuring and customizing Customer A/C group, Customer Master Data, Configuring Dunning areas and Dunning procedures
- ✓ Asset Accounting: Configuration and customizing Assets, Maintenance of Asset Master Data – Acquisitions, Retirements. Customizing Asset Under Construction and Low Value Asset
- ✓ Controlling: Configuration of basic settings for Controlling, Creation of Cost Centers and Profit Centers
- ✓ Monitor invoices and payments are cleared well before the agreed credit terms.
- ✓ FI Integration with MM, SD and CO

Role : IT Project Manager
Company : Synergy Marine Group, Chennai
Deliverables :

Dec 2021- till date

- ✓ Expedite the delivery of configured upgraded ERP server boxes, clubbed with various maritime software that are critical for daily marine operations.
- ✓ Liaised with multiple BU PICs to communicate the prerequisites, time frame, budget, expectations etc.
- ✓ Performed gap analysis for the phase 1 release of Vendor Management Portal.
- ✓ Tested use cases of the various sections of the above proprietary portal.
- ✓ Assessed the business readiness and integration challenges of this application to suit the specific needs of other ship management companies- who are prospective customers for this software.
- ✓ Engaged in business and management principles involved in strategic planning, resource allocation, and coordination of people and resources.
- ✓ Assisted in the development of full-scale project plans for approved projects and associated communications documents.
- ✓ Managed contingencies like sudden requirement for server boxes, while configuration was lined up for several stakeholders- banking on dynamic vessel schedules and hand carry options, other than flying.
- ✓ Valuated the option of using shore-based internet while ships call port- to install remaining modules on board. Having found the approach not feasible, proceeded with using onboard network facility.
- ✓ Amended the upcoming dispatch accordingly to cover configuration of all modules first, to avert the above speed breakers.

Role : Assistant Procurement Manager / IT Manager
Company : Synergy Marine Group, Chennai
Deliverables :

Dec 2021- Dec '22

- ✓ Responsible for defining project scope, goals and deliverables to plan reasonable deadlines for success.
- ✓ Ensuring a high level of fiscal control and accountability for project budget
- ✓ Oversaw the vessel budget, advance payment- tracking, closure- on a weekly basis.
- ✓ Monitored invoices and payments were cleared well before the agreed credit terms.
- ✓ AOT (ERP TEAM) issue resolution for Purchasing Group, and Committed Cost close out for team.
- ✓ V3 Server connection project management- coordinated with three different teams to send max servers on board in a short span to achieve smoother transition.
- ✓ Engaged in team building, role playing, motivating, educating, knowledge sharing and training interns.
- ✓ Yammer posts- creative activities to churn the minds of budding procurement professionals.

Role : Procurement Expert
Company : Koban, Dubai
Deliverables :

Jan 2021-Nov 2021

- ✓ Handled cost effective purchase, logistics, takeover/ dry dock of six ships, trained ship staff on ship end software.

- ✓ Inspected quality of supplies/ services received, and arranged corrective measures, if required.
- ✓ Performed root cause analysis on purchase failures to implement corrective/ preventive action, working with cross functional team; focused on core competencies, business deliverables.
- ✓ Efficiently handled export-import documentation and procedures like port agency appointment for custom clearance and supply co-ordination, remittance validation, purchasing strategies, supplier segmentation.
- ✓ Sourced new suppliers in different parts of the world as per vessels' requirement.

Role : Team Lead/ Associate Manager Procurement Apr 2020 – Dec 2020

Company : NKPS (Executive Ship Management), Chennai, India

Deliverables :

- ✓ Strategy Owner for measuring and reporting status of maximum supplies at shortest turnaround time.
- ✓ Actively participated in brainstorming sessions to improve the company's global procurement offices.
- ✓ Ensured that the team members were prompt in invoice clearance on priority, to keep the counts regularly under control,so that suppliers do not halt supplies to other vessels for want of payment.
- ✓ Cleared bottle necks in procurement/ logistics faced by the reporting experienced purchasers.
- ✓ Trained the new purchase personnel in the procurement process, company procedures and ERP software.

Role : Senior Executive Purchase/ Accounts Manager Apr 2016 – Mar 2020

Company : NKPS (Executive Ship Management), India / Singapore

Deliverables :

- ✓ Proactively arranged maximum supplies to two bitumen carriers and three oil tankers, at minimum cost (issuing around 700 POs of over 3 million USD in total per annum) to three different owners (Greek and Japanese) - each with closely monitored budget control initiatives.
- ✓ Trained team in accounts and effective communication with Owners, international vendors/ legal entities
- ✓ Streamlined ROB management, mapped sister concerns, managed innovations, proactively monitored business initiatives.
- ✓ Initiated upgrading ERP software so that the delicate technical contracts with Ship Owners were well supported, with pop-up check points/ access denial to meet the owner specific standards without fail.
- ✓ Supported the Technical Superintendent (ex-Chief Engineer) with reports and participated in client meets.

Role : Executive Purchase Apr 2014 – Mar 2016

Company : Executive Ship Management, India / Singapore

Deliverables :

- ✓ Achieved timely deliveries of heavy run oil tankers through effective liaison work with geographically dispersed teams including ship chandlers, trade houses, makers, forwarders, agents, accounts team.
- ✓ Brought productive improvisations in GUI.
- ✓ Handled INCOTERMS (CIP, FAS, FOB, CFR, CIF, DDP etc.), MRN/ EORI (for Euro Zone) etc.
- ✓ Took up escalation measures on several occasions for delayed deliveries- which could adversely affect boththe operational cost and prompt delivery of important supplies.
- ✓ Handled the supplies of two dry docks-each a million-dollar project demanding extremely pressurized workinvolving estimation, planning, organizing, implementation of supply chain elements, feedback.

Role : Assistant Purchase

Aug 2012 – Mar 2014

Company : Executive Ship Management, India / Singapore

Deliverables :

- ✓ Tracked RFQ/ RFI/ RFP, gained designated approval following quote validation, issued Purchase Orders.
- ✓ Sought the lowest possible cost of stores, spares and services securing at least three comparable offers.
- ✓ Handled shipping documents like commercial invoices, packing list, bill of lading, Chamber of Commerce attestation with certificate of origin, re-forwarding; tracking of AWB; KYC, GST, TIN etc.
- ✓ Contributed widely to the evolution of in-house .NET/ VB dependent PHOENIX Software while extensively using and migrating from DOS based AMOS Software.
- ✓ Initiated change requests and requirements; prioritized and documented them in line with purchase BMP.
- ✓ Actively participated in system and software testing; explained the scenario to the development team; oversaw bugfixing and issue resolutions; coordinated with the IT Manager, and ERP team.

Role : Senior Business Associate

Jan 2003 – Aug 2012

Company : V.V. Arunachala Nadar & Co, Tamil Nadu, India

Deliverables :

- ✓ Revamped the erstwhile family business of grandfather, who had multiple business ventures.
- ✓ Handled primary expenses book of accounts covering production, maintenance, labor, infrastructure, taxation, sales and distribution costs, sharing of net profit among the partners of the firm.
- ✓ Revenue was tracked and optimization methodologies were experimented (credit term adjustment, advance payment stipulation to poor payers, longer credit term negotiation with suppliers etc.)
- ✓ Built corpus to meet unforeseen expenses like major machinery breakdown, liquidity issues, market shifts.
- ✓ Interest on deposits were managed through a detailed analysis of operating expenses and ambient reserve.

Publications

- ✓ Presentations during safety meets at office (posted on LinkedIn)
- ✓ Documentation of procurement strategies and protocols (like Fuel Oil Sample Dispatch)
- ✓ Presented term paper on 'ZigBee Communication' endorsed by **Illinois Institute of Technology, USA**

Hobbies, Interests and Awards

- ✓ Photography (Instagram: sudhankumar_6), maintaining terrace garden (herbs, vegetables, flowers).
- ✓ Learning new languages - 95% in A1 level French; CLB 8 in IELTS; State Rank in Hindi
- ✓ Learnt C, C++, Unix- from SSI; Red Hat Linux Administration- from ER&DC.
- ✓ Awareness campaign activity for the differently abled: https://youtu.be/fw8_7pozH5U
- ✓ Organized cultural events and expos at college.
- ✓ Won several prizes at school for teaching, elocution, recitation, science fair projects, caroms etc.
- ✓ Authored several articles in school magazines and held the post of editor for class magazines.
- ✓ Handled Class Prefect role repeatedly and Manager role once during Talent Day at school.